Driven by a love of plants, Pure Sunfarms is one of Canada's largest, single-site, licensed producers of high-quality, greenhouse-grown cannabis based in BC's Fraser Valley (Delta). We are proud to bring together individuals from a wide breadth of industries, backgrounds, and experiences, and promote a culture of belonging where everyone can truly be themselves – in every form of expression that is natural to them. This is our priority and guiding light at Pure Sunfarms, driving our uncompromising approach to quality and success within the Canadian recreational cannabis market. We believe our differences are our strengths, letting us look at cannabis in a whole new light.

Here is where you come in as a Revenue Analyst. You will support the development of new business opportunities in the Cannabis wholesale market by building revenue models. You want to be a part of creating a purpose driven and passionate team.

ESSENTIAL FUNCTIONS

- Assist the Business Development team in forecasting Wholesale Revenue opportunities.
- Build revenue and pricing models to support Wholesale projects.
- Provide timely sales forecast data to production teams for production and inventory planning.
- Provide insights into sales and pricing trends for use in the operations planning process.
- Drive the monthly Sales & Operations planning process; managing meeting cadence and stakeholder outputs while ensuring flexibility to respond to business needs.
- Analyze complex financial information and reports to provide accurate and timely financial recommendations to management for decision making purposes. Recommend financial actions by assessing options in relation to organization goals.
- Build and maintain analytical models in support of key decisions around plan, forecast and other strategic decisions.
- Continuously improve tools, process, data sources, data quality and analytical methods, provide software and solution recommendations.
- Support Senior Management Team and Department heads with in-depth analysis.
- Assists in the development and monitoring of long-term financial models.
- Perform ad hoc analysis for executives as required.
- Other duties as determined by the Director of FP&A, based upon the requirements of the company.

OTHER DUTIES

We work in a fast pace environment, rolling up our sleeves to build something bigger than ourselves. Other duties may arise from time to time/most of the time and as a team, we look to support each other.

YOUR BRAND AND STORY

We already know you are creative problem solver who excels at financial analysis, modeling, and forecasting, but we want to know more about your story and experiences. You are good at the following:

- Bachelor's degree in Accounting or Finance.
- CPA or CFA is an asset.
- Minimum 3 years' related experience, preferably in the agriculture, pharma or manufacturing industry.
- Experience with ERP and CRM systems.
- Advanced Microsoft Excel and PowerPoint skills.
- Highly organized; highest standards of accuracy and precision.
- Ability to communicate and articulate effectively with excellent verbal and written communication skills.
- Ability to think creatively.
- Ability to organize and prioritize work and meet deadlines.
- Ability to exercise professional judgment and decision-making.
- Self-starter that works independently, takes responsibility, and demonstrates integrity.

At Pure Sunfarms, we are growing our team with the same care we devote to growing our plants. We're proud of the diverse and inclusive culture that we've built and are excited to learn more about your experiences and how you can contribute to Pure Sunfarms and the cannabis industry.

Please send your resume directly to careers@puresunfarms.com